

OZLEM SEZER

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PROFESSIONAL EXPERIENCE

L'Oreal | Istanbul, Turkey

Sr Financial Analyst – Controller

Nov 17 – Sep 19

- Aided in strategic decision making, provided risks and opportunity analysis to executive board and served as a strategic business partner to sales and marketing
- Coordinated and directed the preparation of the budget, financial forecasts and made variance analysis
- Developed customer allowances management system, increased internal control with approval mechanisms and managed budget more effectively
- Winner of Internal Control Awards (a world-wide award organized by L'Oreal) with budget approval system
- Achieved 18% growth in profitability (budgeted 10%) by partnering with team leads such as supply chain and sales to create forecasts and with effective resource allocation
- Increased customer profitability 20% as a result of successful business partnering with sales team

Eczacibasi | Istanbul, Turkey

Financial Analyst – FP&A

Sep 15 – Nov 17

- Managed annual budget execution, financial analysis, data consolidation and analytics, partnership with other departments to track monthly KPIs
- Performed analysis of business performance, customer/brand profitability and quarterly forecasts
- Successfully integrated SAP systems across 5 subsidiaries with preparing data sets and financial modeling
- Developed customer days-to-pay system with operations team to analyze customer profitability (Increased cash flow efficiency 30% as a result of investing profitable customers)
- Lead supply chain cost projects and saved 100k dollars per year by decreasing packaging and delivery costs
- Managed ROI projects of promotions & increased customer profitability by 25% with efficient promo allocation

Unilever | Istanbul, Turkey

Process Engineering Intern – Cost Analyst

Jul 14 – Jan 15

- Supported operations excellence through in-depth analysis and reporting of plant performance and cost drivers
- Developed a process for reviewing waste, identified and communicated key drivers and collaborated with operations team to highlight and implement process improvements to drive cost reductions
- Saved 50k dollars per year and increased worker efficiency by 60% with zero waste projects working directly with manufacturing team
- Eliminated packaging defects by 30% with effective line design project with engineering team

EDUCATION

Professional Certificate in Business Administration

UCSC Silicon Valley | Santa Clara, CA

Sep 19 – May 20

- Enrolled in this program in order to increase analytical, communication and management skills
- Successfully completed Database Design, Data Mining & SQL Programming course
- Relevant coursework: Accounting (US GAAP), Finance, Business Economics

B.S in Industrial Engineering (Finance Concentration)

Sabanci University | Istanbul, Turkey

Sep 10 – Jun 15

- Honor scholarship with 3.71 GPA & Dean's list
- Board member of CIP volunteering society & organized projects focused on children with disabilities
- Quality Planning and Control teaching assistant
- Project leader of building a complex price forecasting model with EnerjiSA, one of the biggest electricity distributors in Turkey

SKILLS

- Advanced Excel | SAP | BW | TM1 | Hyperion Essbase | SQL | Minitab | Arena

LANGUAGES

- English – Fluent | Turkish – Native | German – Intermediate